

Industrial & Logistics Consultant

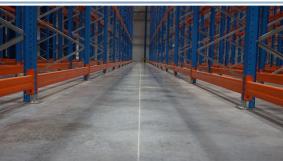
Presentation for Logistics Activities











IBLS SA: Design, Procurement & Project Management of Logistics and Industrial Buildings

www.ibls.gr



Logistics and Industrial Development Logistics Activities

Who we are - Company Profile

- Complete Design
- Full Responsibility
- Design Guarantee

Our Services

- Preliminary Design
- Detailed Design
- Project Management
- Project Management of Special Equipment
- Commissioning Management

Our Team

Our Certificate

Our Clients

Reference Projects

Company Profile Who we are...



has acquired **extensive experience** in Industrial Buildings, Logistics Centers & Logistics Villages Design, which has been transformed into a reliable methodology for the Investment Projects of our clients.

We can provide Complete Solutions for the Design, Procurement and Project Management of Logistics & Industrial Development Projects.

IBLS has built **long term relationships** with key Clients, through Experience, Skill, **Team work**.

We have recently completed projects in South Europe, Qatar & Saudi

Arabia

Concerning

Logistics Warehouses

Logistics Villages

Industrial Buildings

Commercial Buildings

ibls possesses the methodology and experience for the **design** and the **installation / construction** of special facilities.

Logistics Automation Systems



Slab on Grade, Super Flat Floors

Production Lines in Food Industries



ESFR Systems
(Early Suppression, Fast Response Sprinklers)



Industrial Refrigeration
Systems & HVAC



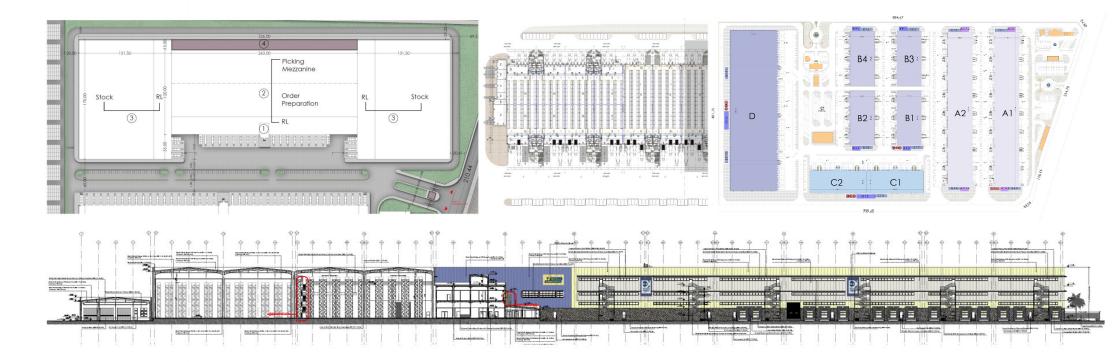
Power Production Systems



Special Equipment

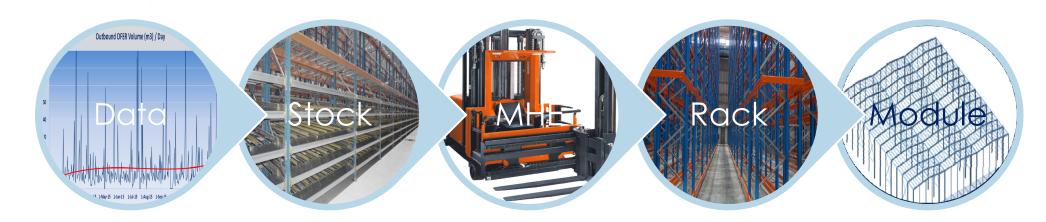


- Requirement Analysis
- **Building Concept**
- Master Plan
- Activities & Equipment



The best possible understanding of the client's needs, the systematic mapping of the current and the anticipation of any future requirements, as well as the incorporation of the works into the general context of modern techniques and solutions constitute a presupposition for success:

Proper design takes place from the inside out; from the Product & SKU and the current activities on the Production & Stock inside the building.

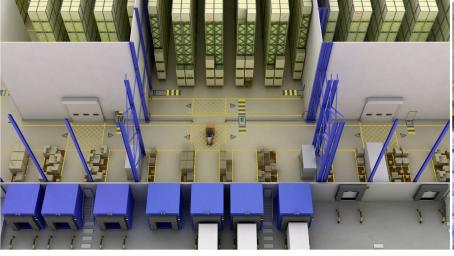


For this reason, IBLS begins each Project with the Diagnostic Study & Requirement Analysis (Stock Data Organization & Analysis, Production & Storage Calculation Model) to conclude on the proposed operational arrangements and the Building Concept.

The building under design shall adapt to the current stock & production needs and not vice versa. Such requirements relate to the following:

- Maximum Storage volume of building
- Optimum flow of goods in the production process
- Flexibility of racking arrangement with variable aisle positions
- Size flexibility of all functional areas (RL, Cross Docking Area, Added Value Area)







01.3 Master Plan

Design includes **full utilization of available terrain** and construction of the project in phases, in order for a possible future plant expansion to be optimum from a financial, technical and operational point of view.

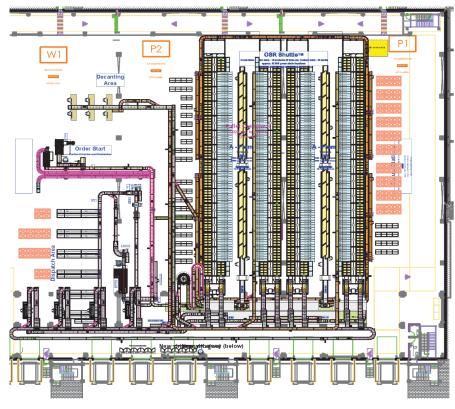


01.4 Activities & Equipment

Presentation and selection among the most up to date methods and equipment in Logistics Center operation:

- Racks
- Material Handling Equipment
- Automations Systems and
- Warehouse Management Systems & Activities

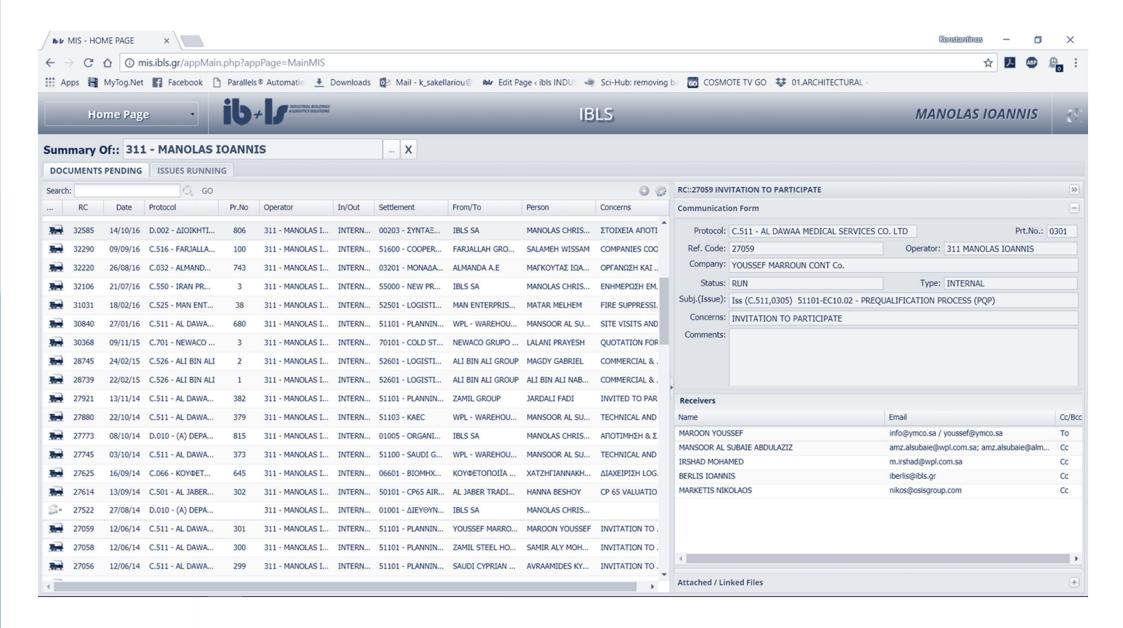




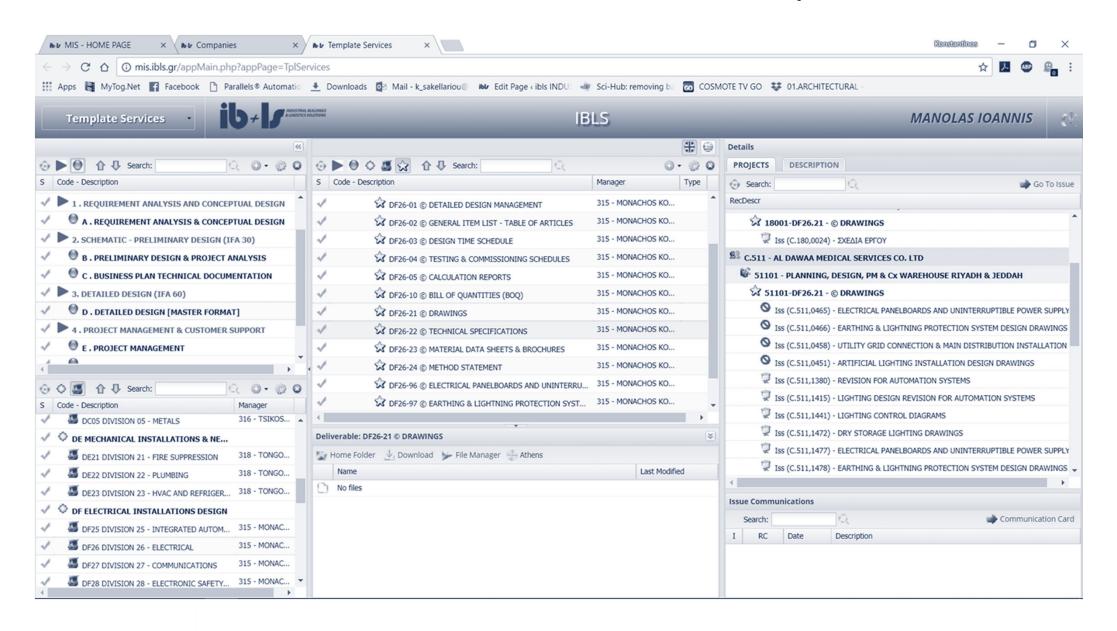
Proper design is accompanied by the assumption of responsibility for all installation studies, along with budgeting and licensing of the project, as well as construction supervision up to the delivery and operation of the project by the client:

- ✓ Responsibility Assumption by a single Manager regarding communication
 with the client for all technical, economical and operational issues that
 may arise
- ✓ Management Information System regarding administration and support of the design, the communications protocol and quality assurance (QA/QC)

Management Information System of **ibls** - Summary of Engineer / Document Pending



Management Information System of **ibls** - Services / Sub Category



Integrated level of Quality and Technical Competence for all parts of the design:

- ✓ Architectural & Civil Facilities
- ✓ Special Equipment & Special Installations
- ✓ Industrial Refrigeration Systems
- ✓ Mechanical Installations & Networks
- ✓ Electrical Installations
- ✓ Energy Systems
- ✓ Special Technical Services (3D Model Building Design, Bill of Material Quantities, Building Permit etc.)

Project Management following the Detailed Design Process and offering services that guarantee:

- ✓ Time Schedule Adherence
- ✓ Administration Quality Control
- ✓ Budget Management
- ✓ Site Administration
- ✓ Technical Management



ibls,

certifies the technical sufficiency of all designs up to the amount of 3,000,000€ for individual buildings, with the ability to multiply this amount in case of large investment projects or Logistics Villages upon the client's request.



THIRD PARTY LIABILITY & SPECIAL RISKS DIVISION Ref No: 6254

Athens, 02/02/2018

CERTIFICATE OF INSURANCE

This is to certify that IB+LS Industrial Buildings And Logistics Solutions S.A is covered by Ethniki Hellenic General Insurance Co. S.A. under a Professional Indemnity Insurance Policy, from 20/12/2017 to 19/12/2018, with No 94410/8 and renewal No 213029, according to it's terms, conditions and exclusions and up to the following limits:

Limits of Liability

€ 3.000.000 any one claim € 3.000.000 in the aggregate for the entire policy period

The sole purpose of this Insurance Certificate is to state that there is Liability Insurance and does not substitute, alter, amend or change in any way the terms and conditions of the above mentioned policy.

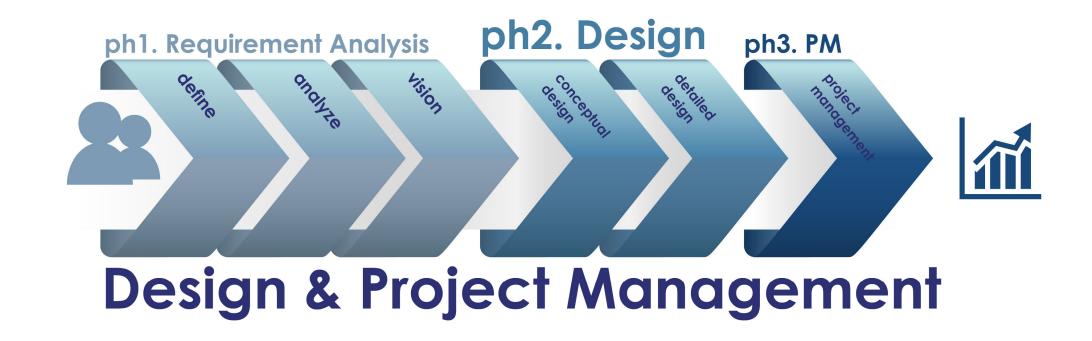
FOR THE ETHNIKI HELLENIC GENERAL INSURANCE CO. S.A.

Preliminary Design

Detailed Design

Project Management

Project Management of Special Equipment



Diagnostic Study and Requirement Analysis aim to collect, organize, illustrate and present all project requirements regarding the Building Structure, the Electro-Mechanical Facilities, the Production Procedures, the Financial Restraints and the phases of Design & Construction.

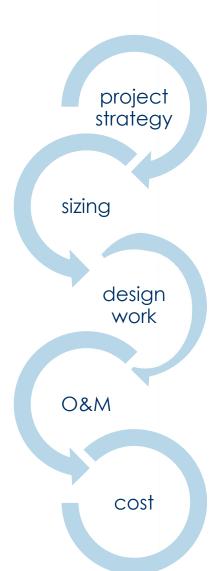
This section defines the contents of each stage of a project.

Stages.

- Data Collection & Organization of Project Design Standards
- Diagnostic Study & Market Research for Special Equipment Installations
- Building Concept Analysis, Development & Presentation
- Building Composition (Drawings, Technical Specifications, Business Plan Budget)
- Installation Approvals
- Business Technical Documentation

This section consists of Detailed Design, Project Supervision, Licensing, Budget Creation, Tendering & Construction.

- Design (Excavation Works, Special Geological & Foundation Works, Structural Frame Construction, Architectural Facilities, Passive Fire Protection Installations, Floor & Equipment Installations, Office Layout Material Installations)
- Special Equipment & Installations Design (Signage Material Installations,
 Office Equipment Installations, Production Equipment Installations,
 Storage Management Equipment Installations, Railway Installations, Solid
 and Liquid Waste Management Installations)
- Industrial Refrigeration Installation
- Mechanical Services & Networks Design
- Electrical Services Design
- Special Systems Design
- Renewable & Sustainable Energy Design
- Special Technical Design



- Concept Design & Project Strategies in detailed form, character and function
- Finalization of all equipment and system **sizing**, as well as of all component materials
- Completion of all intermediate architectural and engineering ibls design work (incl. calculations, specifications, drawings, quantity takeoffs and descriptive information in sufficient detail) in compliance with the design brief, International Standards & Regulations and best practice
- All other activities receive input from and incorporate solutions for management, operation, maintenance, staffing, servicing, etc. ensuring that Client requirements are met
- Derivation of **Cost** Information

This section consists of the client's technical support with regard to the project's Execution Strategy, Technical Management & Construction Supervision and Project Management.

- **Project Tendering Process** (Offers Evaluation, Contractors Negotiation, Technical Contracts)
- **Technical Management & Project Supervision** (Construction Engineer Reports, Project Calendar Data Base, Project Photo Gallery, As Built Drawing, Safety Control)
- **Project Management** (General Administration, Communications & Issues Protocol, Project Management Schedule, Quality Control Project, Budget Management, Finance Program Management)
- Commissioning Management & Facility Maintenance Management (General System Startup, Testing & Commissioning, Start Up, Staff Selection & Training)

- Industrial Refrigeration Systems (IBLS has accumulated experience in large Industrial Refrigeration Plants at Refrigerated Storage Warehouses and Industrial Buildings)
- **Slab on Grade, Super Flat Floors** (IBLS possesses extensive experience in planning, designing, supervising and managing industrial floor projects of large Logistics Centers and Industries)
- ESFR (Early Suppression Fast Response) Fire Sprinkler Systems ceiling mounted sprinklers can be used in warehouses in place of in-rack fire sprinkler systems predominately used for the protection of High - Piled Storage. Storage arrangements may include palletized, solid pile, shelf, bin box or rack storage of materials)

Design of Slab on Grade for Industrial & Logistics Buildings

ibls has designed more than 1,000,000 sqm of industrial floors...















Active Fire Protection Systems (ESFR, In Rack)









Industrial Refrigeration Systems Heating, Ventilation and Air Conditioning Systems



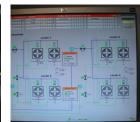




- Industrial Refrigeration & Air Conditioning
- Positive & Negative temperature Cold Rooms
- Ripening & Maturation Rooms for Bananas, Citrus Fruits
- Control Atmosphere Rooms
- Food & Drink Processing Refrigeration Fast Cooling, Chilling, Blast Batch Freezing, IQF Freezing, Immersion Cooling & Freezing
- Refrigeration in Supermarkets
- Energy Management Systems associated to Refrigeration & Air Conditioning (Heat Reclaim, Electrical Consumption)
- Refrigeration & Air Conditioning Automation











The commissioning process formalizes review and integration of all project expectations during planning, design, construction, and occupancy phases through inspection, functional performance, testing and supervision of operator training and record documentation.

- Ensures adherence to Health & Safety principles within the facility
- Optimizes energy use. Specifically the HVAC systems are adjusted to operate at optimum level reducing energy waste
- Reduces Operating and Maintenance costs
- Ensures adequate O&M staff orientation and training
- **Improves** installed building systems documentation
- Provides smooth integration of MEP services and delivers the project according to the Owner's requirements.







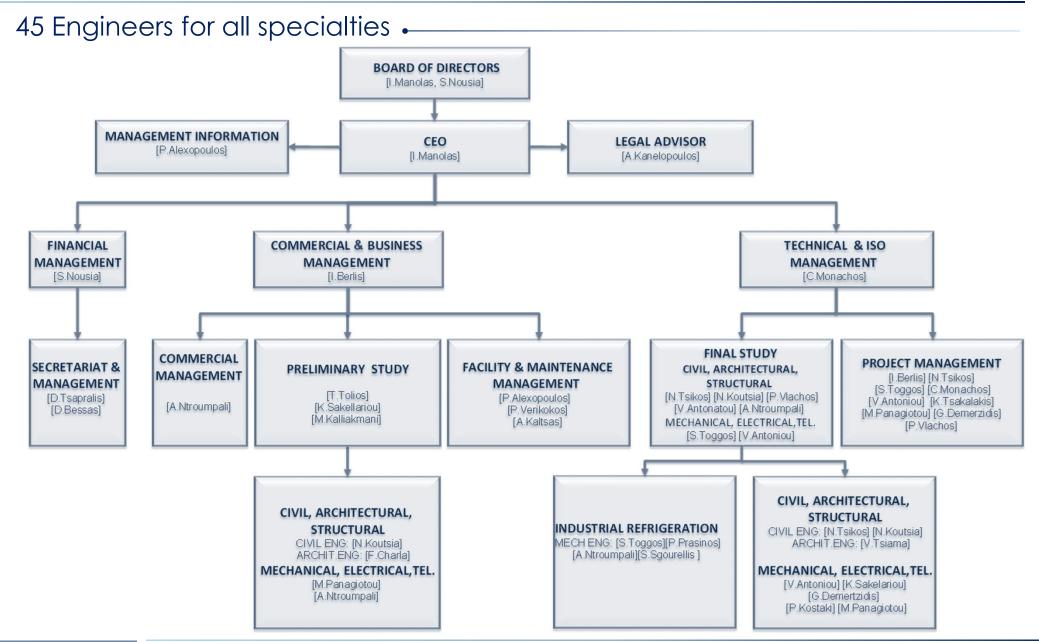






Our experience in Commissioning Services allows us to provide teams of high specialization that can be integrated into existing organizations. IBLS has alliance partners providing LEED certification, and TAB services in accordance with NEBB & CSA standards.

Our Team



Our Certificate



Certificate of Approval

This is to certify that the Management System of:

IB + LS S.A.

4, Evrou Str., Galatsi, 11147 Athens, Greece has been approved by LRQA to the following standards:

ISO 9001:2015



Frederic Gaudin Issued By: Hellenic Lloyd's S.A. for and on behalf of: Lloyd's Register Quality Assurance Ltd

Current Issue Date: 13 April 2017

Expiry Date: 12 April 2020 Certificate Identity Number: 10016640

Original Approvals: ISO 9001 – 21 March 2011

Approval Numbers: ISO 9001 - 00009720

The scope of this approval is applicable to:

Conceptual & Schematic Design, Construction Design and Project Management for Building Construction. Facility Maintenance Management. Provision of Consultancy Services for Logistics Centers. Provision of Commissioning Management Services.



Our Clients





ABDULLAH ABDULGHANI & BROS, CO. W.L.L.































































Reference Projects

Logistics & Supply Chain

- LOGISTICS PARK BOU FSILA ALI BIN ALI 155.000 sq m
- LOGISTICS PARK AT SOHAR FREE ZONE WPL 60.000 sq m
- COLD STORAGE PROJECT LOYALTY BUSINESS DEVELOPMENT & INVESTMENT 25.000 sq m
- STORAGE FACILITY AT ST. NO.2 **GULF WAREHOUSING COMPANY 3.000** sq m
- PHARMACEUTICAL & DISTRIBUTION WAREHOUSE IN RIYADH AL DAWAA 30.000 sq m
- PHARMACEUTICAL & DISTRIBUTION WAREHOUSE IN JEDDAH AL DAWAA 45.000 sq m
- WAREHOUSE PARK AT KAEC KING ABDULLAH ECONOMIC CITY INDUSTRIAL VALLEY WPL 49.000 sq m
- LOGISTICS CENTER SHK AW-LP-A-054 KHALID SHAREEF AL-EMADI Co 20.000 sq m
- LOGISTICS VILLAGE IN ATHENS TRANSCOMBI EXPRESS 100.000 sq m
- LOGISTICS VILLAGE- PROLOGIS 200.000 sq m
- LOGISTICS CENTER OMEGA 11.000 sq m
- LOGISTICS CENTER TOYOTA MATERIAL HANDLING GREECE 4.000 sq m
- LOGISTICS CENTER FRESCO 12.000 sq m
- LOGISTICS CENTER SCONDO MARKER– 4.000 sq m
- LOGISTICS CENTER F&B CASH&CARRY 5.000 sq m
- LOGISTICS CENTER CHOROCOM ATE– 25.000 sq m
- LOGISTICS CENTER KUEHNE + NAGEL S.A 16.000 sq m

ALI BIN ALI (2016-17) - POJECT BUDGET: 650.000.000 QR





LOYALTY BUSINESS DEVELOPMENT & INVESTMENT (2016-17) - PROJECT BUDGET: 90.000.000 QR





AL DAWAA (2016-18) - PROJECT BUDGET: 200.000.000 SAR









IBLS Brand Identity | Reference

AL DAWAA (2017) - PROJECT BUDGET: 240.000.000 SAR









IBLS Brand Identity | Reference

GULF WAREHOUSING COMPANY (2016) - PROJECT BUDGET: 10.000.000 QR



(2016-17) 49.000 m2 / Project Budget: 65.000.000 SAR





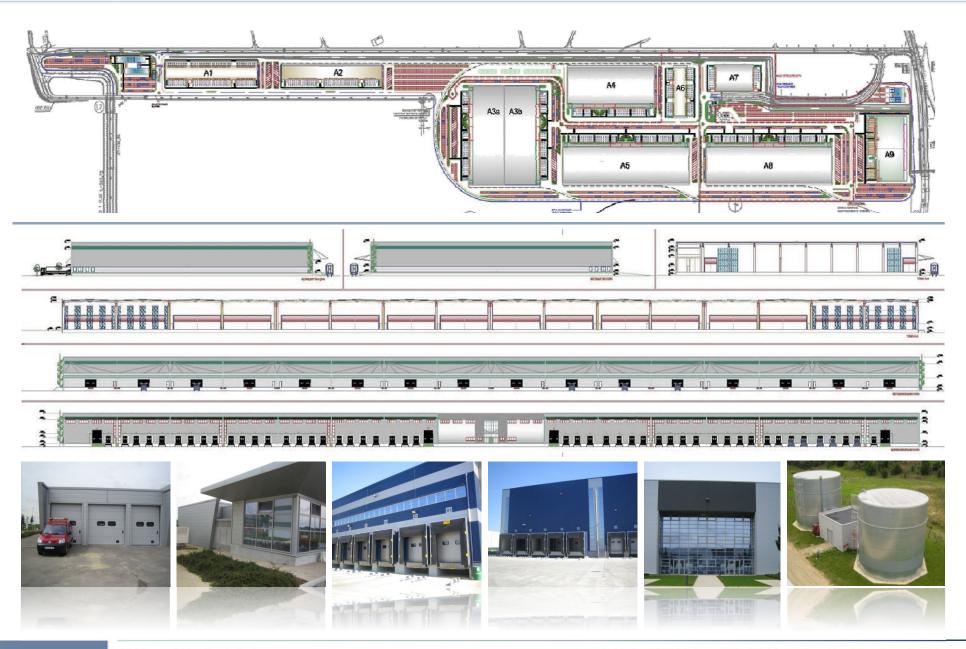




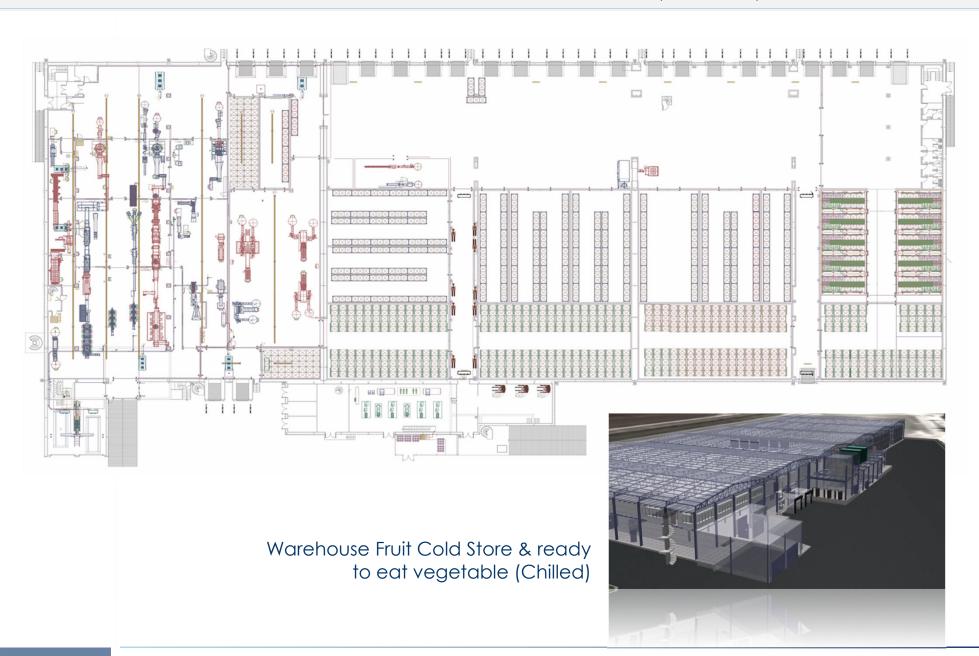
TRANSCOMBI EXPRESS (2013) - PROJECT BUDGET: 38.000.000 €



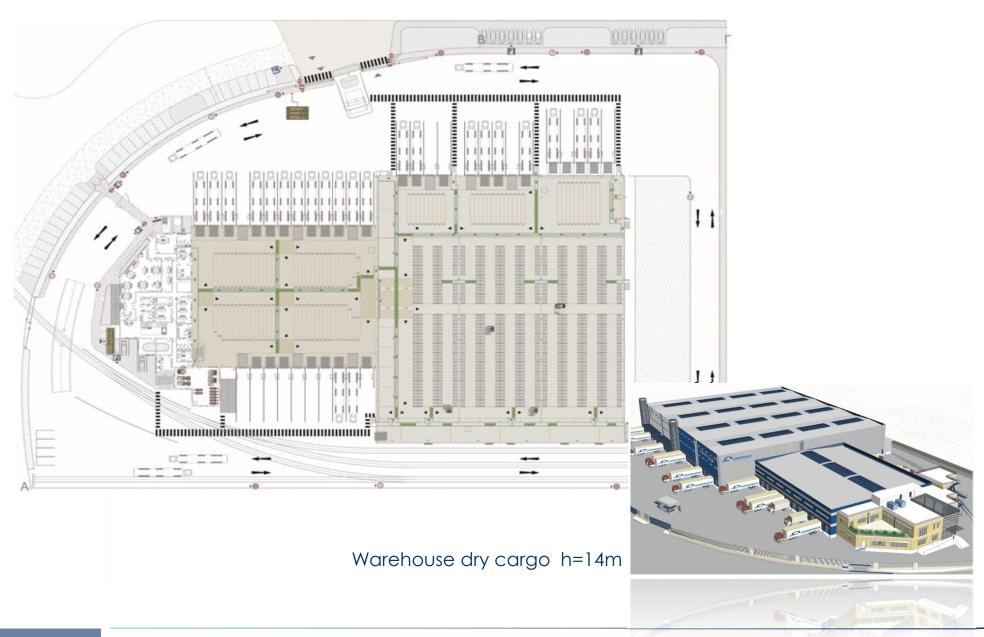
PROLOGIS (ATHENS 2008) - PROJECT BUDGET: 120.000.000 €



FRESCO (ATHENS 2008) - PROJECT BUDGET: 9.500.000 €



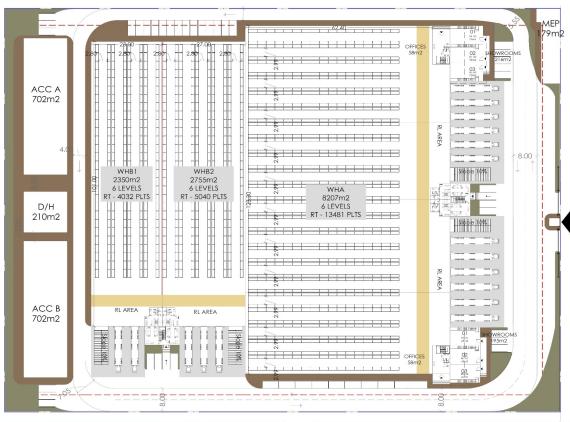
OMEGA (THESSAL. 2008) - PROJECT BUDGET: 7.000.000 €



(ATHENS 2009) - PROJECT BUDGET: 3.500.000 €



KHALID SHAREEF AL-EMADI Co (2017) - PROJECT BUDGET: 13.000.000 €













Reference Projects Commissioning Management and O&M Manual

- NDIA AIRCRAFT MAINTENANCE HANGAR ADCC 152.000 sq m
- NDIA EMIRI'S HANGARS ADCC 41.000 sq m
- NDIA CARGO TERMINAL COMPLEX ADCC 96.000 sq m
- NDIA DUTY FREE WAREHOUSE ADCC- 17.800 sq m
- NDIA CARGO TERMINAL COMPLEX CP26 ADCC
- NDIA EMIRI'S HANGARS CP11 ADCC
- NDIA CARGO TERMINAL COMPLEX CP94 ADCC
- AL SADD ALI BIN HAMAD AL ATTIYA ARENA QATAR OLYMPIC COMMITTEE 73.800 sq m
- RAS LAFFAN EPIC FOR JOINT FORCES, GOVERNMENT AND COAST GUARD TELECOM BUILDINGS –

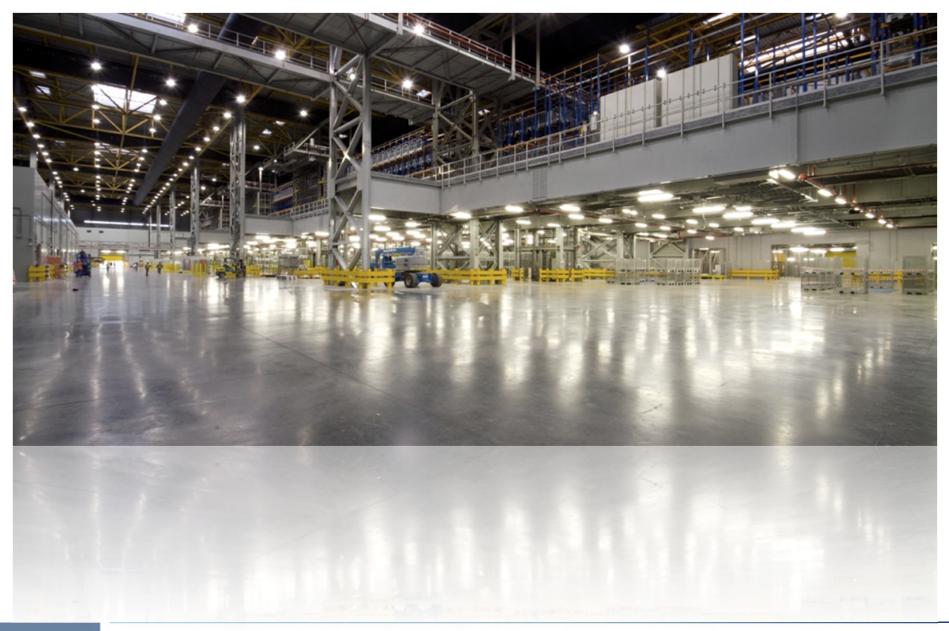
AL JABER - 20.000 sq m

NDIA - Aircraft Maintenance Hangar - HF® Special - 152,000 m²



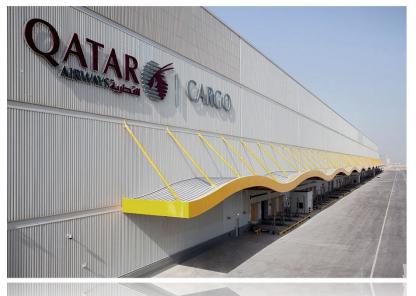


NDIA – Emiri's Hangars - HF® Special - 41,000 m²



NDIA – Cargo Terminal Complex - HF® Special - 96,000 m²



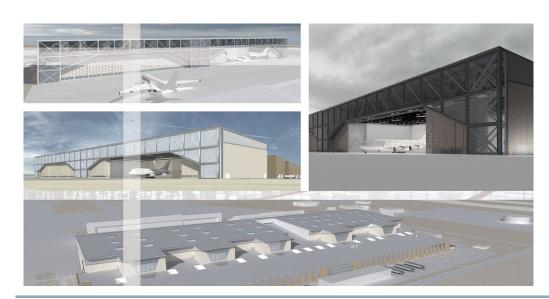




NDIA - Duty Free Warehouse - HF® Super Flat -17,800 m²

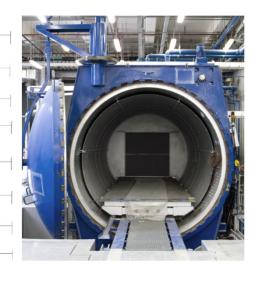


NDIA – Cargo Terminal Complex - CP26 - ADCC JV



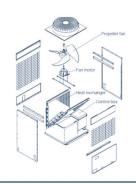
SPECIAL EQUIPMENT





HVAC PLANT





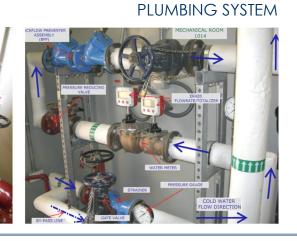
ELECTRICAL PLANT



FIRE SYSTEM PLUMBING SYSTEM **BUILDING MANAGEMENT SYSTEM (BMS)**

NDIA – Emiri's Hangars – CP11 - ADCC JV





SPECIAL EQUIPMENT

HVAC PLANT



ELECTRICAL PLANT



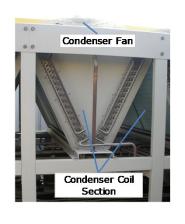
BUILDING MANAGEMENT SYSTEM (BMS)

NDIA - Cargo Terminal Complex - CP94 - ADCC JV



Workshop Maintenance Facility Motor Transport Workshop Ground Service Equipment Facilities Maintenance Facility

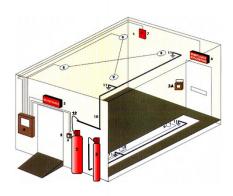
HVAC PLANT





FIRE SYSTEM







SPECIAL EQUIPMENT

ELECTRICAL PLANT

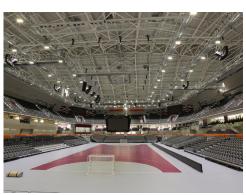


BUILDING MANAGEMENT SYSTEM (BMS)

AL SADD - ALI BIN HAMAD AL ATTIYA ARENA - QATAR OLYMPIC COMMITTEE - 73.800 sq m

















EPIC FOR JOINT FORCES, GOVERNMENT AND COAST GUARD TELECOM BUILDINGS - RAS LAFFAN - AL JABER- 20.000 sq m























Industrial & Logistics Consultant

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International...

Consultan

Who we are

design

IBLS

Who we are

responsibility

IBLS

Who we are

guarantee

IBLS